

**FINANCIAL MANAGEMENT COMMITTEE**

*HIS WORSHIP, THE MAYOR  
AND COUNCILLORS*

**SUBJECT: CONTRACT EXTENSION  
SUPPLY AND DEPLOYMENT OF THE DESKTOP REPLACEMENT  
PROGRAM**

**RECOMMENDATION:**

1. THAT Council approve a contract extension to 341234 BC Ltd. doing business as Microserve Business Computer Services ("Microserve") for a total estimated cost of \$2,911,235 including GST and PST in the amount of \$303,756 for work to be completed in the period 2018 April 01 to 2020 March 31, as outlined in this report. Final payment will be based on the actual quantity of goods and services delivered.

**REPORT**

The Financial Management Committee, at its meeting held on 2018 September 26, received and adopted the attached report seeking Council approval to extend a contract for the computer workstation desktop refresh program.

Respectfully submitted,

Councillor D. Johnston  
Chair

Councillor C. Jordan  
Vice Chair

Copied to:	City Manager Director Finance Chief Information Officer
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**TO:** CHAIR AND MEMBERS  
FINANCIAL MANAGEMENT COMMITTEE

**DATE:** 2018 Sep 18

**FROM:** DIRECTOR FINANCE

**FILE:** 5820-20  
*RFP #26-03/14*

**SUBJECT: CONTRACT EXTENSION  
SUPPLY AND DEPLOYMENT OF THE DESKTOP REPLACEMENT  
PROGRAM**

**PURPOSE:** To obtain approval to extend a contract for the computer workstation desktop refresh program.

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**RECOMMENDATION:**

1. **THAT** the Finance Management Committee recommend Council approve a contract extension to 341234 BC Ltd. doing business as Microserve Business Computer Services (“Microserve”), for a total estimated cost of \$2,911,235 including GST and PST in the amount of \$303,756, for work to be completed in the period 2018 April 01 to 2020 March 31 as outlined in this report. Final payment will be based on the actual quantity of goods and services delivered.

**REPORT**

In 2014, the City contracted with Microserve Business Computer Services for the supply of new computer hardware, as well as related maintenance and professional services, under the City’s Desktop Hardware Replacement (DHR) Program. Before selecting Microserve, the Information Technology Department (IT) conducted a thorough commercial evaluation process based on criteria that included reliability, performance, service, market standards and best overall value for the City’s business and technology requirements. The original contract allowed for an initial period of four years plus the option of two one year extensions. The Information Technology Department is now seeking to exercise this option and extend the Microserve contract until 2020. This contract extension will enable IT to complete deployment of the new Microsoft Windows 10 software and hardware platform with an established implementation partner, Microserve, having successfully completed a number of DHR projects with the City. The City has a fleet of 2,100 computers which has historically been refreshed at a rate of 500 per year.

To: Financial Management Committee  
From: Director Finance  
Re: Contract Extension Supply and Deployment of the Desktop Replacement Program  
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The replacement rate in 2014 to 2017 was 31% of this annual quantity because IT lowered the replacement rate in anticipation of the Windows 10 implementation which required additional testing of existing business applications for compatibility. Now that Windows 10 is ready for deployment, a larger number of equipment will be rolled out starting in Q4 2018, with an anticipated number of up to 1,700 computers (900 in 2018/2019 and 800 in 2020) to be deployed until 2020.

To facilitate this implementation, it is recommended that a contract extension be awarded to Microserve. The Chief Information Officer concurs with the above recommendation.

Capital funding for the 2018 component is provided under the following capital projects: AEC.0016 (\$2,504,900) and AEY.2018 (\$276,000). Funding will be secured annually based on estimated costs for each year for components of the contract, and estimated budgets are included in the 2018 – 2022 Financial Plan. 2018 funding is already in place and 2019 funding will be requested in 2018 November.

## RECOMMENDATION

It is recommended that the Finance Management Committee recommend Council approve a contract extension to 341234 BC Ltd. doing business as Microserve Business Computer Services, for a total estimated cost of \$2,911,235 including GST and PST in the amount of \$303,756, for work to be completed in the period 2018 April 01 to 2020 March 31 as outlined in this report. Final payment will be based on the actual quantity of goods and services delivered.



Noreen Kassam, CPA, CGA  
DIRECTOR FINANCE

NK:GC /ml

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Chief Information Officer