

Applicants for **Recreational Sport Grants** are not required to complete sections **F**, and **H** (marked by two asterisks **).

SECTION F: LONG TERM VIABILITY**

ATTENTION: The grant program is intended to support new organizations and encourage organizational self sufficiency, while creating a framework of financial sustainability rather than using City resources as an indefinite funding source. It is requested that your organization develop a diverse funding income base and seek alternative methods for self-sufficiency to ensure your organization's long-term operational sustainability.

1. WHAT ARE YOUR SOURCES OF REVENUE? WHAT PERCENTAGE OF TOTAL REVENUE DO THEY EACH REPRESENT?					
SOURCE OF REVENUE	% OF TOTAL REVENUE PREVIOUS YEAR		% OF TOTAL REVENUE CURRENT YEAR		
EARNED REVENUE (ALL TICKET SALES, REGISTRATION FEES, MEMBERSHIPS, ETC...)	30		42		
GRANTS (ALL FEDERAL, PROVINCIAL, MUNICIPAL, FOUNDATION AND GAMING GRANTS)	41		27		
DONATIONS AND SPONSORSHIPS (CASH)	5		3		
DONATIONS AND SPONSORSHIPS (IN-KIND)	1		0		
ALL DONATIONS (CASH/IN-KIND) PROVIDED BY THE CITY OF BURNABY	2		2		

2. WHAT OTHER SOURCES OF FUNDING ARE YOU CURRENTLY PURSUING? DOES THE ORGANIZATION HAVE A PLAN FOR DIVERSIFICATION AND INCREASE OF REVENUE OVER THE LONGER TERM? IF YES, PLEASE PROVIDE A COPY OF THE PLAN OR DESCRIBE THE PRIMARY OBJECTIVES AND STRATEGIES.

BNH's current revenues are diversified and include user fees, varied grants, 30% government funding. We have an annual fundraising plan (attached) which includes increasing individual donations and implementing community fundraising events. This past year we secured federal funding to deliver settlement services and a new therapeutic activation program (TAPS) for frail seniors. This year we have a plan to expand our childcare operations as per the school district childcare plan and an organizational plan to expand childcare in North Burnaby. We continuously look for opportunities to partner with organizations and businesses on the delivery of services and supports within our two Neighbourhood Houses.

3. PLEASE IDENTIFY THE CASH VALUE (\$) OF ALL CITY OF BURNABY CONTRIBUTIONS YOUR ORGANIZATION/PROGRAM/EVENT HAS RECEIVED FROM THE CITY OF BURNABY OVER THE PAST THREE (3) YEARS. ADDITIONALLY, PLEASE INDICATE ANY OTHER CITY OF BURNABY GRANT OPPORTUNITIES YOU WILL BE PURSUING IN THE CURRENT YEAR. FAILURE TO IDENTIFY CITY OF BURNABY CONTRIBUTIONS MAY AFFECT YOUR ELIGIBILITY FOR GRANTS IN THE PRESENT YEAR AND IN THE FUTURE.

	3 YEARS AGO	2 YEARS AGO	1 YEAR AGO	CURRENT YEAR	
				AWARDED	REQUESTED
GRANT - CASH	\$ 10,000.00	\$ 25,000.00	\$ 35,000.00		\$ 35,000.00
GRANT - IN-KIND					
PERMISSIVE TAX EXEMPTION					
LEASE GRANT	\$ 52,280.00	\$ 53,416.00	\$ 55,474.00		
OTHER	\$ 2,500.00	\$ 3,500.00			

4. DESCRIBE THE TOP 3 GOALS FOR THE ORGANIZATION IN THE CURRENT YEAR.

GOAL 1

Work with Community to provide access to emergency support during COVID

DESCRIPTION

The two Burnaby Neighbourhood Houses are continuing to offer support for Burnaby residents in need of support. This includes food security programs and services (ie. providing food hampers, grocery gift cards), Seniors Outreach Support (ie. phone check-ins, grocery shopping, food delivery), and Outreach services for families with children 0-12 years old (ie. phone check-ins, grocery shopping, delivery of donated food bags, virtual programming). Youth Leadership program and training for youth 13 to 18 promoting community connections and engagement. It also includes the information and referral offered by volunteer receptionists at each of our Neighbourhood Houses as residents navigate where to get support.