

Applicants for **Recreational Sport Grants** are not required to complete sections **F**, and **H** (marked by two asterisks **).

SECTION F: LONG TERM VIABILITY**

ATTENTION: The grant program is intended to support new organizations and encourage organizational self sufficiency, while creating a framework of financial sustainability rather than using City resources as an indefinite funding source. It is requested that your organization develop a diverse funding income base and seek alternative methods for self-sufficiency to ensure your organization's long-term operational sustainability.

1. WHAT ARE YOUR SOURCES OF REVENUE? WHAT PERCENTAGE OF TOTAL REVENUE DO THEY EACH REPRESENT?					
SOURCE OF REVENUE	% OF TOTAL REVENUE PREVIOUS YEAR		% OF TOTAL REVENUE CURRENT YEAR		
EARNED REVENUE (ALL TICKET SALES, REGISTRATION FEES, MEMBERSHIPS, ETC...)	12		11		
GRANTS (ALL FEDERAL, PROVINCIAL, MUNICIPAL, FOUNDATION AND GAMING GRANTS)	28		54		
DONATIONS AND SPONSORSHIPS (CASH)	1		1		
DONATIONS AND SPONSORSHIPS (IN-KIND)	51		23		
ALL DONATIONS (CASH/IN-KIND) PROVIDED BY THE CITY OF BURNABY	9		12		

2. WHAT OTHER SOURCES OF FUNDING ARE YOU CURRENTLY PURSUING? DOES THE ORGANIZATION HAVE A PLAN FOR DIVERSIFICATION AND INCREASE OF REVENUE OVER THE LONGER TERM? IF YES, PLEASE PROVIDE A COPY OF THE PLAN OR DESCRIBE THE PRIMARY OBJECTIVES AND STRATEGIES.

One aspect of our strategy for diversification has been to obtain charitable status, which was achieved last year. We are applying for grants to various organizations in the mental health area (Bell Let's Talk), the arts area (Canada Council for the Arts, Business for the Arts, etc) and the community resilience area (Vancouver Foundation, Port Metro Vancouver etc.). Our fundraising efforts include membership fees, commission on art sold, robust silent auction offerings, direct sales of art (ETSY), donations and art card sales . We have applied to Community Gaming Grants (BC) and have received \$5000 for our next fiscal year (Apr 2021 - Mar 2022).

3. PLEASE IDENTIFY THE CASH VALUE (\$) OF ALL CITY OF BURNABY CONTRIBUTIONS YOUR ORGANIZATION/PROGRAM/EVENT HAS RECEIVED FROM THE CITY OF BURNABY OVER THE PAST THREE (3) YEARS. ADDITIONALLY, PLEASE INDICATE ANY OTHER CITY OF BURNABY GRANT OPPORTUNITIES YOU WILL BE PURSUING IN THE CURRENT YEAR. FAILURE TO IDENTIFY CITY OF BURNABY CONTRIBUTIONS MAY AFFECT YOUR ELIGIBILITY FOR GRANTS IN THE PRESENT YEAR AND IN THE FUTURE.

	3 YEARS AGO	2 YEARS AGO	1 YEAR AGO	CURRENT YEAR	
				AWARDED	REQUESTED
GRANT - CASH			\$ 5,000.00	\$ 5,000.00	\$ 8,393.00
GRANT - IN-KIND					
PERMISSIVE TAX EXEMPTION					
LEASE GRANT					
OTHER			\$ 1,972.00		

4. DESCRIBE THE TOP 3 GOALS FOR THE ORGANIZATION IN THE CURRENT YEAR.

GOAL 1

§ To establish a sustainable organization

DESCRIPTION

- ° Apply for provincial gaming funding -
- ° Secure in-kind donations - from Fraser Health, existing. Art Supply Stores discounts. Printing (BMH). New spring show location. Catering for events. Silent auction donations.
- ° Applaud and thank the MAC Members for getting Silent Auction Items from local businesses.
- ° Investigate Vancouver Foundation for funding (check on category, perhaps meet with Foundation Staff); Canada Council for the Arts funding, Festivals Burnaby funding . Investigate funding opportunities available to us as a charity
- ° Ensure there is a strong board of directors.