



COMMUNITY GRANT APPLICATION

Applicants for **Recreational Sport Grants** are not required to complete sections F, and H (marked by two asterisks **).

SECTION F: LONG TERM VIABILITY**

ATTENTION: The grant program is intended to support new organizations and encourage organizational self sufficiency, while creating a framework of financial sustainability rather than using City resources as an indefinite funding source. It is requested that your organization develop a diverse funding income base and seek alternative methods for self-sufficiency to ensure your organization's long-term operational sustainability.

1. WHAT ARE YOUR SOURCES OF REVENUE? WHAT PERCENTAGE OF TOTAL REVENUE DO THEY EACH REPRESENT?					
SOURCE OF REVENUE	% OF TOTAL REVENUE PREVIOUS YEAR		% OF TOTAL REVENUE CURRENT YEAR		
EARNED REVENUE (ALL TICKET SALES, REGISTRATION FEES, MEMBERSHIPS, ETC...)	39		20		
GRANTS (ALL FEDERAL, PROVINCIAL, MUNICIPAL, FOUNDATION AND GAMING GRANTS)	56		65		
DONATIONS AND SPONSORSHIPS (CASH)	2		6		
DONATIONS AND SPONSORSHIPS (IN-KIND)	0		4		
ALL DONATIONS (CASH/IN-KIND) PROVIDED BY THE CITY OF BURNABY	3		5		

2. WHAT OTHER SOURCES OF FUNDING ARE YOU CURRENTLY PURSUING? DOES THE ORGANIZATION HAVE A PLAN FOR DIVERSIFICATION AND INCREASE OF REVENUE OVER THE LONGER TERM? IF YES, PLEASE PROVIDE A COPY OF THE PLAN OR DESCRIBE THE PRIMARY OBJECTIVES AND STRATEGIES.

We are constantly looking at the needs of the community, our ability to respond to these emerging needs and opportunity to fund to increase our capacity to respond. We have developed and implemented a fundraising plan and after three years we have been successful in covering the cost of our fundraising plan and even managed to show a small amount of revenue to reinvest in programming

3. PLEASE IDENTIFY THE CASH VALUE (\$) OF ALL CITY OF BURNABY CONTRIBUTIONS YOUR ORGANIZATION/PROGRAM/EVENT HAS RECEIVED FROM THE CITY OF BURNABY OVER THE PAST THREE(3) YEARS. ADDITIONALLY, PLEASE INDICATE ANY OTHER CITY OF BURNABY GRANT OPPORTUNITIES YOU WILL BE PURSUING IN THE CURRENT YEAR. FAILURE TO IDENTIFY CITY OF BURNABY CONTRIBUTIONS MAY AFFECT YOUR ELIGIBILITY FOR GRANTS IN THE PRESENT YEAR AND IN THE FUTURE.

	3 YEARS AGO	2 YEARS AGO	1 YEAR AGO	CURRENT YEAR	
				AWARDED	REQUESTED
GRANT - CASH	\$ 17,000.00	\$ 17,000.00	\$ 18,000.00		\$ 18,000.00
GRANT - IN-KIND	\$ 0.00	\$ 0.00	\$ 0.00		
PERMISSIVE TAX EXEMPTION	\$ 0.00	\$ 0.00	\$ 0.00		
LEASE GRANT	\$ 67,176.00	\$ 68,506.00	\$ 68,726.00		
OTHER					

4. DESCRIBE THE TOP 3 GOALS FOR THE ORGANIZATION IN THE CURRENT YEAR.

GOAL 1
Diversify Funding Revenue

DESCRIPTION
Burnaby Family Life has a duty to its stakeholders, clients and staff to remain accountable, both professionally and financially. BFL is committed to remaining financially strong as this is the most effective way to deliver the highest quality services to the community. The strategic goals focus on developing action plans that diversify funding and seek out additional revenue streams to enable BFL to deliver quality services.