

DOWN SYNDROME RESOURCE FOUNDATION

Operating Budget before Amortization For the year ending December 31, 2021

REVENUES

| | | |
|---------------------------------|----|--------------|
| UDMD - Revenues | \$ | 525,500.00 |
| UDMD - Expenses | \$ | (213,000.00) |
| UDMD Net Revenues | \$ | 312,500.00 |
| Provincial Gov't (Gaming Grant) | \$ | 225,000.00 |
| Provincial Gov't (Ministry) | \$ | 50,000.00 |
| Municipal Gov't | \$ | 15,000.00 |
| Federal Gov't | \$ | - |
| Personal Donations | \$ | 301,800.00 |
| Major Gifts | \$ | 101,000.00 |
| Corporate Donations | \$ | 37,000.00 |
| Events & General Fundraising | \$ | 113,245.00 |
| Program User Fees | \$ | 602,758.00 |
| Grants | \$ | 115,000.00 |
| Total Net Revenues | \$ | 1,873,303.00 |

EXPENSES

| | | |
|------------------------------------|----|--------------|
| Salaries and Benefits | \$ | 1,489,828.00 |
| Programs and Services | \$ | 50,776.00 |
| Legal, Audit and Professional fees | \$ | 14,554.00 |
| Facility Operations | \$ | 89,488.00 |
| Professional Development & Travel | \$ | 12,300.00 |
| General Operations | \$ | 33,087.00 |
| Insurance | \$ | 35,000.00 |
| Events & General Fundraising | \$ | 41,704.00 |
| Financial Service Fees | \$ | 35,030.00 |
| Technology | \$ | 33,964.00 |
| Communications | \$ | 33,000.00 |
| Total Expenses | \$ | 1,868,731.00 |
| Operating Surplus (Deficit) | \$ | 4,572.00 |