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Mayor and Council  
City Hall  
4949 Canada Way  
Burnaby, BC, V5G 1M2

Dear Mayor Mike Hurley,

On behalf of the BC Building Trades, I'm pleased to share with you our partnership guide. More and more governments at all levels are choosing to partner with us.

That's because the BC Building Trades is the largest supplier of skilled tradespeople in the province. Our unions represent over 40,000 construction workers across British Columbia. Partner with us and get a direct line to tens of thousands of unionized workers who are ready to work.

We're building a massive workforce to support the infrastructure needs of B.C. BC Building Trades affiliates collectively train over 6,000 registered apprentices and invest over \$30 million annually.

We're committed to getting the most from government investments in infrastructure by creating apprenticeship opportunities and prioritizing local hiring and jobs for underrepresented groups.

If you'd like to join municipalities like Burnaby and the City of North Vancouver in developing a Fair Wage Policy, we can help you and city staff navigate the process and establish your city as a provincial leader in ethical procurement.

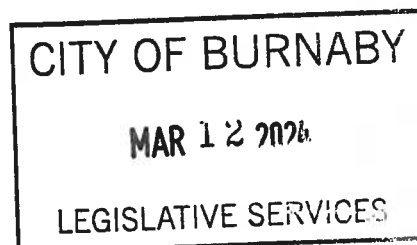
Fair Wages promote quality construction, apprenticeship opportunities and fair competition on municipal construction projects by paying construction workers, at minimum, a wage equal to the standard rates negotiated in collective bargaining agreements between unionized construction workers and their employers. It is a logical extension of the Living Wage policy by addressing wage inequality for construction workers performing work for the City.

Our partnership guide is full of information on who we are and how our systems work as well as previous project success highlights.

If you or your staff have any questions about the unionized construction industry or would like more information, please feel free to contact me directly.

Sincerely,

BRYNN BOURKE  
Executive Director



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