

**TO:** MAYOR & COUNCILLORS  
**FROM:** DEPUTY GENERAL MANAGER FINANCE  
**SUBJECT:** CR - CORPORATE FIREWALLS  
**PURPOSE:** To obtain Council approval for a Contract Renewal (CR) for Corporate Firewalls.

## RECOMMENDATION

**THAT** a one-year contract renewal to MNP LLP for an estimated total cost of \$245,392 including GST and PST in the amount of \$26,292 as outlined in the report titled "CR – Corporate Firewalls" dated April 22, 2025 be approved; and

**THAT** final payment will be based on the actual quantity of goods and services delivered and unit prices as submitted.

## 1.0 POLICY SECTION

The City's Procurement Policy requires Council approval for change orders, which individually or when accumulated with prior change orders, increases the total value of the contract by \$500,000.

## 2.0 BACKGROUND

Following a Request for Quote, on March 30, 2023, the City of Burnaby awarded a one-year contract to MNP LLP in the amount of \$260,588 including GST and PST in the amount of \$27,921, with four one-year renewal option years. The scope of the contract is the reselling and provisioning of licenses for the City's Corporate Firewalls, which protect the City's network assets from Cyber attacks and other threats.

These Firewalls also meet the requirements for Payment Card Industry (PCI) Compliancy standards and qualification for coverage for the City's Cyber insurance. Since the award of this contract, there has been one contract renewal for a total amount of \$259,409 including GST and PST in the amount of \$27,794.

## 3.0 GENERAL INFORMATION

This recommendation is for the second one-year contract renewal for the period May 1, 2025, to April 30, 2026, for an estimated cost of \$245,392 including GST and PST in the amount of \$26,292. The total estimated contract value is \$765,389 including GST and PST in the amount of \$82,006. Review by City staff indicates that the vendor has the capability to successfully complete the work required under this contract.

This contract renewal is required to renew the licenses for the City's Corporate Firewalls.

The Chief Information Officer concurs with this recommendation.

Contract History	Date	Accumulative Total Change (including GST)
Original Contract Award	May 2023 - April 2024	\$260,588
Contract Renewal #1	May 2024 - April 2025	\$259,409
Contract Renewal #2	Pending	<b>\$245,392</b>
<b>TOTAL</b>		<b>\$765,389</b>

#### 4.0 COMMUNICATION AND COMMUNITY ENGAGEMENT

RFQ# 040-01-23 Corporate Firewalls (Attachment 1) was publicly advertised. Upon closing, the City received no submissions. Subsequently, a direct award was issued to MNP LLP.

#### 5.0 FINANCIAL CONSIDERATIONS

Funding for this work will be included in the 2025 – 2029 Financial Plan under the IT operating budget.

Respectfully submitted,

Ratan Grewal, Deputy General Manager Finance

#### ATTACHMENTS

Attachment 1 – RFQ #40-01-23

#### REPORT CONTRIBUTORS

This report was prepared by Timothy Dyke, Senior Infrastructure Security Analyst, Scott Lovas, Assistant Manager, Procurement Services, and reviewed by Sophan Lum, Senior Manager, Procurement Services – Capital.